Associate Vice President of Advancement, Advancement Services
Florida State University
Tallahassee, FL
www.fsu.edu

Founded in 1851, Florida State University is a preeminent university as designated by the Florida legislature. Florida State University (FSU) preserves, expands, and disseminates knowledge in the sciences, technology, arts, humanities, and professions, while embracing a philosophy of learning strongly rooted in the traditions of the liberal arts and critical thinking. Its campus marks the oldest site of continuous higher education in Florida, and its recent upward trajectory is unrivaled—FSU has risen 24 spots in six years to No. 19 among national public universities in the U.S. News & World Report rankings.

The Associate Vice President of Advancement, Advancement Services (Associate Vice President) will lead advancement services operations for FSU’s University Advancement organization. S/he will both expand the management and operational capacity of FSU University Advancement and mitigate the opportunity cost associated with the Vice President for University Advancement being engaged in the general and operational administration of the fundraising operation. In partnership with senior leadership across University Advancement, the successful candidate will play a key role in working to fulfill the mission, goals, and objectives of both FSU University Advancement and the University.

The Associate Vice President will report to the Vice President for University Advancement and President, FSU Foundation. The candidate will lead a team of five direct reports with oversight of a team of 37 professionals in gift services, data management, information services (information technology, applications development, and reporting), prospect research and prospect management, and two dotted-line reports, finance and accounting and human resources. The successful candidate will partner with senior leadership across University Advancement as it relates to the finance and accounting, human resources, and talent management roles, which report centrally to FSU’s Division of Finance & Administration.

Florida State University has retained Freeman Philanthropic Services, LLC to facilitate this executive recruitment. Please send confidential inquiries and applications directly to Freeman Philanthropic Services, LLC via e-mail at FloridaState-AdvancementServices@glfreeman.com