WEBINAR

Building Partnerships Using A Collective Impact Approach

Presented by
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Florida Philanthropic Network
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Our Vision for Florida

*Florida Philanthropic Network builds philanthropy to build a better Florida.*
Our Mission

To promote, develop and advance philanthropy in Florida

Building Philanthropy to Build a Better Florida

fpnetwork.org
FLORIDA FLY-IN
WASHINGTON, D.C.

Join FPN members at Foundations on the Hill
March 2018

#FOTH18
FLORIDA FUNDERS’ TOUR
BUILDING WHOLE COMMUNITIES
Understanding the experience of immigrants for effective grantmaking
APRIL 11 - 13
JACKSONVILLE | ORLANDO | MIAMI
REGISTER AT FPNETWORK.ORG
Building Philanthropy to Build a Better Florida
fpnetwork.org
Florida Regional Chapter
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PEAK Grantmaking
Practice meets purpose
Florida Regional Chapter

Upcoming Events

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<th>Event</th>
<th>Dates</th>
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<tr>
<td>PEAK Conference in Orlando: FL Regional Chapter Meeting</td>
<td>March 19 – 21, 2018&lt;br&gt;March 20 9-11 am</td>
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<td>Moving to a Paperless Process – Webinar</td>
<td>April – TBD</td>
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<td>Foundant Show and Tell - Webinar</td>
<td>May 17, 2018 2-3:30 pm</td>
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<td>Nuggets of Wisdom and other Nonsense: a conversation with Deborah Hessler – Webinar</td>
<td>August 23, 2018 2-3:30 pm</td>
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<td>Ongoing Tampa Meet Up</td>
<td>Second Tuesday monthly at the Panera in Tampa on Westshore Blvd.</td>
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Updates from PEAK Grantmaking

Sara Sanders
Regional Chapter Manager | PEAK Grantmaking
202.888.5396| sara@peakgrantmaking.org
Connect: Join the Conversation!

- Connect Communities
  - Post a discussion or response

- Connect Resources
  - Member Directory
  - Career Center
  - Document Library

http://connect.peakgrantmaking.org/home
#PEAK2018 is coming to Orlando!

Hilton Orlando Lake Buena Vista | March 19-21

► 7 Learning Tracks
► 50+ breakout sessions, roundtable discussions, short talks, and plenaries
► Knowledge-sharing, career-building, networking, and solutions
► Early bird ends Feb 9th!
Weaving Equity Into Grants Management
Mireya Eavey
Sarasota Area President
United Way Suncoast

Executive Director
CareerEdge Funders Collaborative
Leading Change in Regional Workforce Development
What is CareerEdge?

- **MISSION STATEMENT:**
  - To provide an exceptional labor force to a region’s growing industries by leveraging community assets and forming high-performing workforce partnerships.

- **VISION STATEMENT:**
  - CareerEdge will be known as the region’s distinguished workforce development organization that promotes economic prosperity through strong employer-labor and community partnerships.
CareerEdge Approach

- Demand and Need driven
- Labor Market and Research Sensitive
- Focuses on solving problems faced by businesses and workers
- Flexible Capital
- Employers co-invest in trainings
- Catalyzes flexible partnerships to solve problems and enhance value
- Long-term orientation on impact and outcomes for partners, individuals, and systems
- Advises educational institutions on career awareness and shares information on high-demand careers to assist in curriculum development
CareeEdge Model...

NEW WORKERS who are new to the workforce, unemployed, or transitioning occupations

LOW-WAGE WORKERS who want to advance, but lack the skills to take the next step

MIDDLE-WAGE WORKERS who are already earning “middle class” wages, some just barely, but continue to invest in upward mobility through training and development that grows their income and improves the quality of life for their families.

HIGH-WAGE WORKERS with 21st century skills and credentials that put them at the top of their employers income spectrum

NEW JOB OPENINGS move low-wage workers up

NEWWLY CREATED JOBS spur growth
Industry Strategy

- Builds a skilled workforce in the region with a focus on fast-growing sectors:
  - Healthcare
  - Manufacturing
  - Construction
  - Transportation, Distribution & Logistics
CareerEdge Work Includes:

- Direct training grants to upskill workers
- Funded certification programs for job seekers
- Bridges to Careers soft skills training
- Internship Reimbursement Program
- Workforce Research and Analysis
- Regional convener in critical workforce issues
2010-2016 Impact

- 4,021 people trained
- 1,239 new jobs
- 2,451 people earned raises
- 625 people promoted
- $8.1M Invested in regional workforce development
- 140 employers engaged
- $23.4M Aggregate Annual Earnings Gains
- $8.1M Invested in regional workforce development
- $23.4M Aggregate Annual Earnings Gains
2010-2016 Impact

The creation of new positions has generated $21.8 million in new annual earnings for the region at the end of 2016.

CareerEdge investments have grown the annual output of the regional economy by as much as 42.5 million at the end of 2016.
CareerEdge is proud to list its funders...

Bank of America, Charles and Margery Barancik Foundation, City of Bradenton DDA and CCRA, Gulf Coast Community Foundation, Foundation for a Healthy St. Petersburg, Jane’s Trust, Jobs for the Future, John S. and James L. Knight Foundation, JP Morgan Chase, Microsoft, National Fund for Workforce Solutions, Sarasota County Government, United Way Suncoast, Scheidel Foundation
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